



HP Open Source Background

HP does a lot more than talk about open source--we're a solutions provider, active user, and a longstanding supporter of the community that drives it. Today, more than 2,500 developers across the company are focused on Linux and open source projects. Over 6,500 service professionals worldwide are involved in the implementation and support of Linux and open source projects. And HP has over 200 shipping products with embedded open source software.

Our track record is a clear indication that we are seriously committed to the growth, maturity, and success of open source technology for our customers, and that fuelling the community with this is mind is an integral part of that effort.

HP supports Linux Foundation

As another example of HP's support of the open source community, HP is a founding platinum member of the new OSDL and FSG merged organization that is determined to help promote, protect, and standardize Linux

Organisational Leadership

HP has been an active sponsor of numerous open source and Linux organizations towards the stewardship and success of open source technology and its vast user community. Organizations such as the Free Software Foundation, Open Source Software Institute and Linux Foundation are all supported by HP.

Event Sponsorship

HP is a frequent sponsor of key community events such as the Linux Kernel Developer Summit, the Ottawa Linux Symposium, LCA, the Debian Conference, the International Free Software Forum, GNOME User and Developer European Conference, K Desktop Environment Academy, the Desktop Linux Summit, the Libre Graphics Meeting, and Linux World.

Intellectual property contributions

HP has bestowed a significant amount of valuable intellectual property to the open source community for technology advances. Some recent contributions are:





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HP-sponsored open source projects In addition to supporting numerous open source projects including Debian, HP has initiated over 100 open source projects of its own, many which have been released to the community.

Tesseract An HP OCR engine well-perceived by the press as an integral part of Google's effort to establish a massive news archive.

Linux COE Offering a standardized set of tools and processes to quickly and efficiently roll out new Linux servers. Linux COE provides high quality, efficient system management at low cost.

HP Integrity NonStop tools, utilities, libraries and packages More than 200 open source tools, utilities, libraries, and packages have been ported to the HP Integrity NonStop server platform and are available at no cost to customers.

Over 1,000 open source printer drivers HP is the only major printer manufacturer with fully open source printer drivers. We've contributed over 1,000, now included in our partners' Linux distributions for true plug n' play support, earning us first prize in a Linuxprinting.org survey because of quality, speed, and open source commitment

Carrier –grade Linux HP continues to play an important role in the definition and implementation of carrier grade Linux for the telecom sector.

Linux Support & Consulting Services

HP provides a wide choice of best-of-breed partner solutions for open source and Linux, including thousands of applications from those in our Developer & Solution Partner Program (DSPP). Our complete portfolio extends to areas such as middleware, management, HPC, high availability, and storage, and is delivered and supported by HP and authorized resellers with full multi-platform integration and support.





Partner with HP to drive an enterprise-wide Linux solutions strategy.

HP is today's number one provider of industry-standard Linux solutions*. We partner with Red Hat, Novell, and the Debian community for the full range of Linux distribution software. Red Hat, Novell, and Debian Linux products — together with HP's standards-based servers — give you broad choice, integrated solutions, and the confidence to deploy Linux across your enterprise.

Teaming with Red Hat, Novell, or the Debian community, we deliver Linux solutions that combine the security, dependability, value, and flexibility of open source with the enterprise-quality management applications, services, communication tools, and hardware today's most demanding organizations need. Our 6,500 Linux and open source specialists draw on in-depth experience across diverse industry areas. Our service offerings span the solution lifecycle. Our unique HP Open Source Middleware Stacks simplify Red Hat, Novell SUSE, or Debian Linux implementations on industry-standard building blocks. And our global network of 80 HP Linux Solution Centres provides expert prototyping assistance.

Leadership Linux services from the desktop to the data centre

Available worldwide, Linux services from HP include:

- **Linux consulting services** — evaluate the current state of your IT infrastructure and organization, identify areas ripe for improvement, and plan and design solutions that can boost service quality and ROI. Offerings encompass TCO/business case analysis, open source compliance services, Linux discovery workshops, and education/training services.
- **Deployment services** — Get up-and-running with confidence; take time, risk, and worry out of the installation and start-up process; and free your people to address strategic IT and business challenges.
- **Application development services** — HP consultants work with you to build applications based on your specific requirements and leveraging best-of-breed methodologies and tools for architectural design, development, and testing.
- **Application modernization services** — Move confidently to Linux with expert requirements assessment, tools development and customization, application migration, acceptance testing, and installation support.





- **Management and support services** — make the most of your Linux-based solution with high-quality hardware/software technical support featuring flexible response times and coverage levels, proactive mission-critical support, real-time remote monitoring and problem identification, single-source accountability for multivendor service management and support, ITSM process consulting, change readiness assessments, data centre design services, power and cooling consulting, and more.
- **Security services** — assess your security readiness, risks, and vulnerabilities; strengthen your defences against security threats; and ease information access for your employees, customers, and partners.

One-stop shopping spells simplicity, value, and risk-mitigation.

With Red Hat and Novell distributions available through HP, plus distributions from the Debian community, and with our service professionals ready to guide you every step of the way, HP can function as the single point of contact and accountability for your entire Linux implementation.

The bottom line: greater value and added peace of mind thanks to simpler decision-making, lower costs, and less risk associated with deploying Linux solutions.

*According to IDC, HP leads the worldwide Linux server market in factory revenue and units — a lead it has maintained consistently over seven years. Source: IDC Worldwide Quarterly Server Tracker May 2006.

For More Information

Should you require more information contact your Customer Support Account Manager at HP.

